

- R&D Tax Credits
- Enquiry Defence
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- RDAs
- R&D Advances
- Patent Box
- Grant Funding
- Capital Allowances
- Video Games Tax Relief
- Innovation Consulting
- International Tax Optimisation
- Enabling Technologies

ABGi accelerating innovation | UK

www.abgi-uk.com



ABGI

As one of the world's leading tax incentive and innovation management advisors, ABGI is the consulting arm of the French-listed technology business Visiativ.

With a 30+ year heritage and 200 experts & advisers, we manage £600m of global tax incentives annually for a broad range of clients including some of the world's best-known brands.

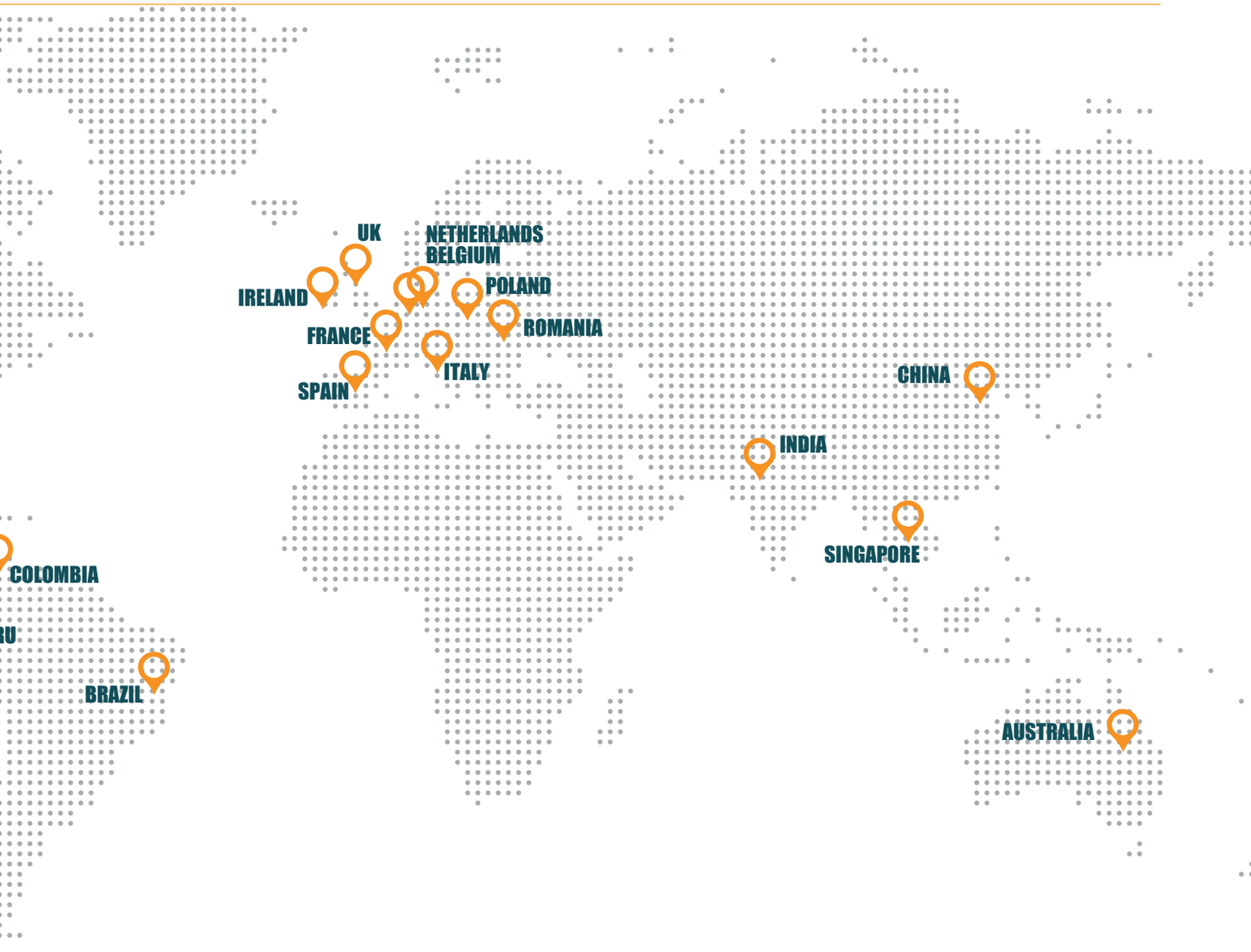
Our aim is to help clients accelerate and fund their innovations. We operate on the entire value chain of innovation through our multidisciplinary international teams. We specialise in helping companies who are already claiming tax incentives but are looking to optimise their claim, experience a better service or pay a more competitive price – or all of the above of course.

It pays to choose a provider with a proven track record – both in the UK and internationally – whose unique combination of highly qualified and experienced technical staff with proven methodologies consistently deliver great results for clients. We welcome the opportunity to work with you because we are confident we can beat your current provider on service and results.

+30 years
experience

200
experts & advisers

17 years
average industry experience



£600M
of global incentives managed each year

£270M
of grants and subsidies obtained

98%
client satisfaction

We go further

No-one is better equipped to find the right innovation funding and incentive solutions for your company.

We do most of the work - making the whole process painless

We realise you have a business to run, so we've perfected a range of approaches to claiming grants, capital allowances, R&D tax relief and other incentives that keeps your time commitment to an absolute minimum. We assign you an account manager, who will project manage the whole process and coordinate the relevant departments. For companies with multi-country claims, we can manage the process at an individual country level or route all dialogue through your company's headquarters. We will also help with the mapping of international funding opportunities and implementing them in your organisation – but more of that later.

We employ the best people, so you get the best results

Finding and securing the right innovation funding and incentives for your company requires a special blend of technology, tax and financial expertise. At ABGI we employ a large team of highly professional post-graduate qualified scientists and engineers across all sectors, who undergo comprehensive and ongoing training on relevant legislation, regulation and tax guidance. The expertise and experience they have is second to none making us better equipped to find the right innovation funding and incentive solutions for your company.

We're a pleasure to work with

Everyone at ABGI shares the same core values and these are reflected in everything we do. These include integrity, being supportive, always striving for excellence and challenging ourselves to deliver the best possible outcomes. We take this seriously - so every member of the team receives feedback on living the values twice yearly.

We feel this is important so that, as a client, you can feel confident and secure in your choice of provider, engaged in the process, understood and respected at all times, and completely satisfied with your experience from start to finish. This is why 98% of our clients rate our service as 'Excellent'.

> We originally applied for R&D tax credits through our accountants. They led us to believe that all we needed to do was fill in a few forms. It was when we got the first enquiry from HMRC that I realised I was very mistaken. Following a recommendation, I decided to move to ABGI and I was very impressed; it was quickly obvious they were experts. They ran the entire process liaising with HMRC on our behalf and successfully defended the claim – I would absolutely recommend them.
>
> | Nigel Eccles
> | CEO and Co-Founder
> | FanDuel

> We would recommend ABGI to other businesses in our sector. They are very experienced, professional and unlike many service providers, did not require us to do all the work!
>
> | Arthur Vonchek
> | Executive Chairman
> | Locus Software

We have a great working relationship with tax authorities

Earning the trust of tax authorities internationally is a cornerstone of our global business. In the UK, we deal with HMRC on a daily basis and have built up a very good relationship with them over the past 10 years. HMRC see us as experienced, knowledgeable and reliable – reflected in our impressively small 0.5% challenge rate for R&D tax credit claims.

We'll minimise any potential risk to your business

While they can bring financial reward, applying for funding and securing tax incentives can also expose a business to risk, if not managed properly. Taking tax incentives as an example, HMRC's ever evolving interpretation of what qualifies makes it more important than ever to submit accurate and robust claims. Given our track record, HMRC only spot-check a very small percentage of our claims and we've defended each of them successfully.

We take a holistic approach

Making the most of the tax incentives available to your company is about identifying ***all*** your eligible activities and capturing ***all*** your relevant expenditure, while complying with HMRC's strict requirements.

As technicians who understand the innovation challenges you face and the technological advances you're trying to achieve, you can rely on us to find more eligible activity than anyone else. Accountants, for example, only understand finance, while other so-called specialists have, at best, a purely financial background.

We take quality very seriously

We are one of the few tax incentive and innovation management advisors to have ISO9001 accreditation. All our processes are independently audited and verified annually, so you can rest assured they're robust, proven and do everything they're meant to do.

We're flexible too

We'll tailor our approach to you. ISO9001 provides a useful framework for our internal processes but we'll fit in around your priorities and preferred way of working.

Our services

Whatever innovation funding challenges you face – in the UK or internationally – we can help.

Committed to accelerating innovation for UK business, ABGI UK provides expert advice and support on the various tax incentives available in the UK, including R&D tax credit claims for larger companies who qualify under the Government's RDEC scheme. ABGI UK also supports businesses with grant and subsidy management, as well as innovation funding applications.

From R&D tax credits, RDAs, claim check, enquiry defence, Patent Box, Video Games Tax Relief, risk assurance and grant funding to capital allowances, R&D advances, innovation strategy and enabling technologies, whatever innovation funding challenges you face – in the UK or internationally – we can help.

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R&D TAX CREDITS

ENQUIRY DEFENCE

INTERNATIONAL TAX OPTIMISATION

R&D ADVANCES

RISK ASSURANCE

GRANT FUNDING

PATENT BOX

CAPITAL ALLOWANCES

VIDEO GAMES TAX RELIEF (VGTR)

RDAS

INNOVATION CONSULTING

ENABLING TECHNOLOGIES

A holistic approach

Making the most of the tax incentives available to your company is about identifying all your eligible activities, while complying with the tax authorities' strict requirements.

> ABGI exceeded our expectations. We switched from another reputable firm who specialised in R&D tax credits but I now wish we'd used ABGI from the very start. Their approach produced a significant uplift in value to us. My advice, if you are already claiming… don't assume your claim is a good claim…give these guys a call.
>
> | Gareth Davies
> | Operations Director
> | Independent Forgings and Alloys Ltd

R&D TAX CREDITS

ABGI has been managing R&D incentives for over 30 years for a broad range of international clients including some of the world's best-known brands.

ABGI applies a unique methodology to navigate this complexity; a holistic approach to secure the maximum possible government funding for your organisation. Due to our blend of expertise and industry experience, we know where to look and how to go about identifying and capturing relevant spend in areas such as staff (direct and indirect), subcontractors, consumables, prototypes and software.

Our Technical Analysts gather all the information they need quickly and efficiently, peer-to-peer. We write the Technical Report, collate all the eligible costs and calculate the associated benefit for inclusion in your company tax return. Lastly, we take care of any queries from the relevant tax authority as enquiry defence is included free-of-charge with every claim we submit.

RISK ASSURANCE

No-one wants to expose their company to the risk of tax audits or enquiries. Around 40,000 companies are making use of the various tax incentive schemes in the UK, with rules and guidelines open to interpretation, opinions and educated assumptions. You may well be accessing one or more of these incentives, making claims through an in-house team, an accountant or 'specialist'.

ABGI can provide independent audit services on those claims, highlighting any areas of risk and providing solutions to manage them going forward. We can provide support for your internal team or work with you to ensure that all risks associated with the innovation incentive claims are managed.

> Thanks to ABGI's help we made a significant improvement on our yearly application and for that reason, have decided to retain their services going forward.
>
> | Andrew Speake
> | Director
> | G2G3

ENQUIRY DEFENCE

ABGI has a standalone Enquiry Defence team which can help companies who've prepared and submitted claims themselves or are using a different provider. We will take over responsibility for defending the claim, advising on the best defence strategy and negotiating with relevant tax authorities until an agreement is reached.

R&D ALLOWANCES

If your company spends money on capital items used for R&D, Research & Development Allowances (RDAs) let you write off 100% of the cost of these items in their year of purchase. This means your company gets the tax relief immediately, rather than having it spread over a number of years. When preparing an R&D tax credit claim, we'll examine any project-related purchases and consider including these as capital items in your claim.

INTERNATIONAL TAX OPTIMISATION

Tax incentives to drive innovation are common but vary globally depending on the relevant country's industrial priorities. Countries regularly evolve their tax systems which increases complexity. 130 countries are implementing actions to address domestic tax Base Erosion and Profit Shifting (BEPS) by multinational companies… ABGI will help navigate this complexity, supporting companies to optimise their tax position for their R&D activities, in compliance with all rules and regulations. We help with the mapping of international funding opportunities, and the implementation of these opportunities in your organisation.

R&D ADVANCES

The time taken between investing in R&D and receiving your claim back from HMRC can often provide real cash-flow challenges for businesses. We can help you bridge that gap by offering short term funding through a selected panel of lenders with terms tailored to your needs.

The process is straight-forward, from when you make your application through to when you receive your funds. It can take as little as 7 days, although this depends on your circumstances and the amount of funding required.

A bespoke service, tailored to your individual needs.

PATENT BOX

If your company holds qualifying Intellectual Property (IP) rights or an exclusive IP licence, and you receive relevant IP income, the UK's Patent Box scheme lets you benefit from a reduced rate of corporation tax (10%) on the relevant profits.

We'll help you compile and assess the associated revenue, costs and tracked profits from relevant patent protected products, and prepare the Patent Box report and associated calculation for inclusion in your company tax return.

GRANT FUNDING

As a UK company, you can tap into a huge range of grants and subsidies. These vary depending on the size of your company, what stage it's at, your industry sector and location.

ABGI UK provides an end-to-end grants consultancy service, which includes writing and submitting grant applications, advising on the potential eligibility of your projects and supporting you in the development of appropriately costed project plans.

CAPITAL ALLOWANCES

A company can claim capital allowances on most of the assets associated with the business, which includes the equipment, research cost, and even the expenses involved in building renovations. Tax relief available on commercial property assets is significant but is the most complex area of UK tax legislation.

Our multi-disciplinary team, including lawyers, tax accountants and surveyors will quantify and allocate expenditure into the correct pools to ensure you obtain the appropriate tax relief. We regularly work with the Valuation Office Agency and HMRC to agree your claim.

Our specialist experience means you can be confident that your fixed asset processes are robust and deliver the required information to support your claims for tax relief in an efficient manner.

> We design and manufacture cube satellites for customers such as NASA and the US Airforce and although we were clearly doing R&D, we were being advised by people who didn't understand the company and didn't understand the potential. After working with the consultants at ABGI UK, we recovered a substantial sum from HMRC. We were absolutely delighted and are now working with them on further innovation funding submissions.
>
> Craig Clark
> Chief Executive
> Clyde Space

> We were totally stunned at the amount claimed, we really couldn't believe it. The tax benefit has since allowed us to reinvest the money, buy new machinery and hire 2 new people. What a great result!
>
> | Rod Wah
> | Director
> | Beverston Engineering

VIDEO GAMES TAX RELIEF (VGTR)

The VGTR scheme comes with strict eligibility criteria which have left many software developers wondering whether their games qualify. Qualifying spend can include design, production and testing of a game (including artwork, sound, overheads, sketches etc.) but does not include the initial conception phase or debugging.

Companies can claim both VGTR and R&D tax credits. Our team of Technical Analysts will navigate the complex eligibility criteria on your behalf to ensure you maximise returns from both tax incentive schemes.

ENABLING TECHNOLOGIES

With a diverse portfolio of more than 18,000 clients, our parent company Visiativ, accelerates innovation and digital transformation through its collaborative and social business-oriented platforms. We therefore understand the role that technology can play in facilitating and enabling innovation. We also appreciate the commercial realities of bringing new products to market and the pressure you're under to design within budget and ahead of forecast.

SOLIDWORKS is the world's most popular 3D mechanical design software package which has significantly changed the way new products are created.

If you're new to 3D design, are making the transition from other CAD software, or even if you're an expert needing additional support, Innova Systems will ensure you get the most out of your investment.

INNOVATION CONSULTING

Whatever your innovation funding challenges, we have the experience and expertise to help. ABGI's worldwide reach means we can support you both in the UK and internationally. Whatever and wherever your innovation challenges may be, we've got it covered.

For example:

- we can help with input to business cases
- we can provide a global view of tax incentive schemes
- we can advise on company structures and their impact on funding opportunities.

Our values

Why are values important? They are what we believe and how we behave. They define our identity and shape the experience you will have working with us.

Everyone at ABGI UK shares the same core values, which are reflected in everything we do. What does that mean for you? As an ABGI client, you can expect to feel confident and secure in your choice of provider, engaged in the process, understood and respected at all times, and completely satisfied with your experience from start to finish.

Positive

Not everything in life or in business will go as smoothly as we wish. Problems often come out of nowhere, and frustrations are a natural part of working with people. When faced with these challenges, we believe that we can choose to react positively. For our clients, this means that we will always see the opportunity in any challenge, working together to find the solution to any problem.

Challenging

At ABGI we challenge each other. We address problems head-on. It can be uncomfortable, potentially embarrassing, and it certainly is not the easiest route; it is, however, the most effective. For our clients this means the best results and a partner who will never just go through the motions.

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Integrity

We work with customers, prospects, partners and each other openly, honestly and sincerely. When we say, we will do something, we will do it; when we say, we cannot or will not do something, then we won't do it. For our clients, this means we will keep our word and be honest with you, even if it isn't something you want to hear.

Excellence

We always strive to achieve the best in what we do. We do not give or accept half-hearted efforts, but instead relish setting the bar high. We are unashamedly demanding and driven in our quest to be the best at what we do. For our clients this brings the best outcomes and a partner who takes nothing for granted.

Supportive

Everyone at ABGI has a different set of skills, strengths and experiences. We want to work in ways that allow people to play to their strengths. For our clients, this means we will step in to help wherever support is needed. We firmly believe we function better as a team.

Next steps

For more information contact your nearest office or visit our website.
abgi-uk.com

ABGI UK offices



LONDON

46 New Broad Street

EC2M 1JH

T: 0203 984 0321



BIRMINGHAM

Cornwall Buildings

45 Newhall Street

B3 3QR

T: 0121 726 2266



MANCHESTER

Piccadilly Plaza

M1 4BT

T: 0161 537 9466



EDINBURGH

6 Atholl Crescent

EH3 8HA

T: 0131 240 2900

ABGI worldwide offices



USA

1 Riverway, Suite 1850

Houston

Texas 77056

abgi-usa.com

T: +1 888 802 5999



CANADA

6823 Boulevard St Laurent

QC H2S 3CB

Montréal Quebec

abgi-canada.com

T: +1 438 794 8358



BRAZIL

Arch. Olavo Redig de Campos, 105. 24th floor - Tower B. Chácara Santo Antônio. São Paulo

brasil.abgi-group.com

T: +55 11 2657 7441



FRANCE

52 Quai Rambaud

69002

Lyon

abgi-france.com

T: +33 4 78 92 40 00

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You always get more with ABGI. Here's a little extra, tailored to your individual needs



BRAZIL • CANADA • FRANCE • UK • USA

abgi-uk.com

T: +44 0 203 984 0321
E: info@abgi-uk.com

Registered Office: 6 Atholl Crescent, Edinburgh EH3 8HA. Registered No. SC331999.

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